2017-2018
ANNUAL REPORT
Dear Friends,

It is my privilege to introduce this Annual Report and share our enriching year at All Saints Episcopal Day School with you.

Our donors were incredibly generous and made The Fund for All Saints the most successful ever, raising more than $300,000. I would also like to acknowledge our faculty and staff. In addition to everything they do for our students every day, 100% participated in the annual fund this year.

The generosity of our supporters allowed us to introduce and enhance programming that impacts all our students. This report highlights a few – Kidpower, math curriculum, and digital citizenship.

In other exciting news, All Saints is pursuing authorization as an International Baccalaureate (IB) World School. IB World Schools share a common philosophy - a commitment to high-quality, challenging, international education. In May, we were approved as a candidate school for the IB Middle Years Program, an important first step in the authorization process.

Our Spring Auction was revamped and became our most successful to date, raising more than $200,000 to help us create a Media Commons, which will elevate our students’ communications and technology skills.

On behalf of the entire All Saints community, thank you for your generosity and commitment to our students.

With appreciation,

Jill Singleton
All Saints Episcopal Day School is a diverse community committed to academic excellence and social responsibility for students from Nursery to Grade 8.

**At All Saints, we help children develop...**

- A commitment to personal excellence
- The discipline and integrity to be successful in school and in life
- A responsibility for this planet and gratitude for its beauty
- A sense of spirituality through social action and service
- A sincere love of learning

**At All Saints Episcopal Day School we believe...**

- Children need opportunities to grow intellectually, artistically, emotionally, physically and spiritually
- Cooperation and teamwork are key elements for personal development
- Children can make a difference by giving of themselves to others
- Self-awareness is essential to understanding our connections to our neighbors and our world
- Education should instill an appreciation and responsibility for the earth and all living things
- Children are best served when families and schools work in partnership with one another
**Who We Are**

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students (Nursery - Grade 8)</td>
<td>242</td>
</tr>
<tr>
<td>Children in other programs</td>
<td>250</td>
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<tr>
<td>Full-time faculty</td>
<td>27</td>
</tr>
<tr>
<td>Part-time faculty/staff</td>
<td>13</td>
</tr>
<tr>
<td>Other full-time staff</td>
<td>13</td>
</tr>
</tbody>
</table>

**Where We Are From**

<table>
<thead>
<tr>
<th>Location</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hoboken</td>
<td>197</td>
</tr>
<tr>
<td>Jersey City</td>
<td>15</td>
</tr>
<tr>
<td>Weehawken</td>
<td>13</td>
</tr>
<tr>
<td>West New York</td>
<td>5</td>
</tr>
<tr>
<td>East Orange</td>
<td>4</td>
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<tr>
<td>Fairview</td>
<td>2</td>
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<tr>
<td>North Bergen</td>
<td>2</td>
</tr>
<tr>
<td>Cliffside Park</td>
<td>1</td>
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<tr>
<td>East Orange</td>
<td>1</td>
</tr>
<tr>
<td>Edgewater</td>
<td>1</td>
</tr>
<tr>
<td>Union City</td>
<td>1</td>
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</table>
Administrators
Head of School
Jill Singleton
Lower School Division Head
Nicole Berhaupt
Upper School Division Head
Amanda Dillon
Dean of Students
Noah Guzman
Business Manager
Deborah Jacobus
Director of Technology
Jason Maurer
Director of Admissions
Amina O’Kane
Director of Advancement
Erin Moran
Assistant to Head of School
Nicole Ciccariello
Facilities Manager
Martin Espinoza
Administrative Associate & After School Coordinator
Carrie Wachtler
Administrative Assistant & Receptionist
Tanisha Bryant
Enrichment Coordinator
Iris Nunez
Maintenance Team
Elijah Arvinger
Martin Nathan
Business Administrator
Chuck DeMeola

Head Teachers
Nursery
Eva Jeffries-Ziff
Pre-Kindergarten
Allison Hrbek
Kindergarten
Kathleen Ferman
First Grade
Rachael Beesley
Second Grade
Ronnie Loving
Sejal Patel
Third Grade
Tatianna Cariani
Tracy Peterson
Fourth Grade
Colleen Nguyen
Danielle Seubert
Middle School
Amanda Bernaerts
Kim Giammarino
Rachel Hartman
Stephanie Karian
Laurent S’Chevalier
Rebecca Van Loon
Elizabeth Vino
Co-Curricular Teachers
Art & Community Time
Rachel Therres
Dance
Jennifer Eisenberg
Music
Elizabeth Silva
Physical Education & Health
Steven Mimms
Spanish
Gabriela Gonzalez
Eli Quintero
French
Kristin Ruud-Diaz
Latin
Marie Lynes
Technology Integration Specialist
Arthur Raisfeld
Academic Enrichment
Kate Atkins

Assistant Teachers
Nursery
Krista Turner
Pre-Kindergarten
Evelyn Rivera
Kindergarten
Brittney Ferrante
First Grade
Glicer Allende
Second Grade
Jesse Winter

After School Staff & Consultants
After School Counselors
Anthony Cruz
Kurt Howen
Justin Lai
Norrice Raymaker
Mariam Sedrak
Resource Room
Ruwani Waharaka*
Speech
Marissa Vastolr*
Nurse
Lorie Macanka*

*through Catapult Services
Our teachers received training in Kidpower, which teaches children how to set boundaries, be respectful, and be safe. The lessons were taught in an age-appropriate manner across all grades and students were provided with realistic situations to practice in a safe environment.

In Early Childhood and Elementary, students developed skills including:
- Awareness Power: paying attention to what is happening around you
- Trash Can Power: putting negative feelings into your “trash can”
- Heart Power: putting kind words into your heart
- Fence Power: using boundaries
- Walk Away Power: moving away from trouble

In Sixth Grade, students acted out scenarios, such as “Checking First” and “Moving Out of Reach” to demonstrate how to best respond to challenging situations.

Co-curricular classes strengthened Kidpower skills. In Physical Education, students set boundaries while being active and using equipment. Kidpower also helped reinforce good sportsmanship. French students identified phrases to explain or ask for help when traveling to other countries.

Kidpower is a way to solve problems without meanness or hurting other people’s feelings.
- Drew, Grade 1
To provide our students with the best academic experience, we continually evaluate our curricula and update it as appropriate. This year we focused on improving our math program.

Students advanced their math literacy with intentional feedback and the assistance of a math specialist. Technology was instrumental in supporting differentiated learning. Online programs supplemented in-class lessons, aiding students who needed additional support and allowing other students to master more advanced skills.

Math games offered engaging opportunities for students to practice fluency in several areas of math. Games also allowed teachers to evaluate how students strategized using math concepts.

The accelerated programs for both Seventh and Eighth Grades were completely transformed to be more in-depth and challenging and the standard curriculum was improved after a strategic analysis. Students explored concepts beyond grade level requirements and engaged in rich discussions. Similar to elementary grades, the technology aspects supported interactive lessons and were used as both preview and review, provided immediate feedback, and offered support for students who were struggling.

_I really enjoy math class because we get to discuss things, not just take tests._
- Lainey, Grade 7
With technology a constant in our world today, it is necessary for our students to practice good digital citizenship, ensuring their safety and the safety of those around them.

Digital citizenship started as young as our Nursery class. During the year, they learned how to set boundaries when taking pictures for their Milestone Project and practiced asking classmates for permission to take their picture.

To support Kindergarten Farm Day, the students learned safe practices to conduct online research of their animals. Prior to the opening of Farm Day, the class unveiled the child-friendly website they created. Students in other grades visited the site to view facts about farm animals.

In Art, students discussed the importance of referencing photographs to enhance their artwork and be reminded of details that may not be recalled from memory. In addition, while artwork may be used as inspiration, it cannot be copied as the work belongs to the artist who created it.

While studying licensing and copyright, students in Music learned the different types of permissions needed for live performances, creating videos, covering songs, and posting music online. Middle School students were tasked with creating videos performing a cover of a song that could legally be posted online, which was accomplished by researching public domain databases and YouTube's public library.

The lessons are a great learning experience for students who want to do more with music in the future. Also, it’s fun to collaborate on a video with classmates!

- Nana Yaa, Grade 8
## Operating Revenue

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition &amp; Fees</td>
<td>$4,968,324</td>
<td>$4,928,035</td>
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<tr>
<td>Related Programs</td>
<td>$291,386</td>
<td>$309,760</td>
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<tr>
<td>Fundraising</td>
<td>$496,953</td>
<td>$465,564</td>
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<td>Other</td>
<td>$18,872</td>
<td>$13,178</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$5,777,553</strong></td>
<td><strong>$5,718,544</strong></td>
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## Operating Expenses

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Payroll &amp; Benefits</td>
<td>$3,574,191</td>
<td>$3,476,606</td>
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<tr>
<td>Program</td>
<td>$148,223</td>
<td>$149,142</td>
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<tr>
<td>Financial Aid &amp; Discounts</td>
<td>$650,642</td>
<td>$629,093</td>
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<td>Administrative</td>
<td>$396,549</td>
<td>$367,726</td>
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<tr>
<td>Property</td>
<td>$495,658</td>
<td>$487,198</td>
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<tr>
<td>Fundraising</td>
<td>$68,516</td>
<td>$41,445</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$5,333,779</strong></td>
<td><strong>$5,151,210</strong></td>
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<td><strong>Excess Operating Revenue</strong></td>
<td><strong>$443,774</strong></td>
<td><strong>$567,344</strong></td>
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## Non-Operating Expenses

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
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<tbody>
<tr>
<td>Depreciation &amp; Amortization</td>
<td>$144,478</td>
<td>$152,477</td>
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<tr>
<td>Interest</td>
<td>$84,180</td>
<td>$94,776</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$228,658</strong></td>
<td><strong>$247,253</strong></td>
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<tr>
<td><strong>Excess Revenues Over Expenses</strong></td>
<td><strong>$215,116</strong></td>
<td><strong>$320,091</strong></td>
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</table>
Partner Level Donors
$10,000 and above
Erik Aarts & Liz Urtecho
Tony Berlin & Harris Faulkner
David & Jennifer Conover
Craig & Joanne Laurie
The Pinkerton Foundation
Amol & Becca Prasad
Baz & Jill Preston
Edward Ribaudo
Linda Swartz & Jessica Seaton
Anonymous (2)

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Anonymous
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Gregory & Kelly Friel
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Konrad & Donna Praczukowski
Robert & Jessica Ranieri
Partha & Sura Rathore
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Bruce Safford
Eric Schmalzbauer & Emily Rudin
Jill Singleton
Jeffrey & Ruti Smithline
Scott & Cassy Sommer
Brian & Nicole Tully
John & Diana Tully
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$750 - $1,499
- Robert Brennan & Marianne Hee
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- Lyell & Joi Haynes
- Eric Helenek & Lauren Hoelzer
- Ingrid & Roseanne Magliato
- Linda & Ed Nutt
- Dominic Obaditch
- Ben & Michele Park
- Jose Pizarro & Ann Cusack
- William & Virginia Swartz
- William & Jenny Swayne
- Alexis & Kelly Vassilakas
- Brian & Lisa Wheeler
- Christopher & Cindy Wiegand

### Supporter Level Donors
$250 - $749
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- Pablo & Lorena Arauz
- Claire Atkinson
- Adam & Kasia Bloom
- Costin & Jennifer Bontas
- Daniel & Randi Boublis
- Shailendra & Jagruti Bansal
- Tatianna & Matt Cariani
- Cindy Cray
- Amanda Dillon & Noah Guzman
- Robert Donnelly & Mary Teehan
- Andrew & Andrea Feinstein
- Jim & Madeline Gardner
- Rich Guerin & Marisol Page
- Jesse & Cindy Halliburton
- Kevin & Nalinie Hurd
- CJ & Kerry Janiszewski
- Alex Johnston & Kate Valenta
- Joshua & Sara Kalish
- Samir Khiroya & Abby Pungot
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- Alexander & Olya Kurilovich
- John & Dory Kurowski
- Daniel & Alison Lalli
- Lee-Huang Family
- Kay LiCausi
- Matthew Mandell
- Tom & Astha McCosker
- Guy & Elizabeth Miller
- Niall & Catherine Murray
- Danh & Colleen Nguyen
- Mustafa & Cigdem Ozturk
- Marcin Popielarz & Natalie Pomerleau
- Oscar & Genine Pulido
- Ron & Jennifer Radtke
- Laurent S'Chevalier
- Alina Santana
- Gaurav Satpute & Tania Sethi
- Stasha Seaton
- Jason Swankoski & Alicia Keenan
- Karen Swartz
- Rachel Therres
- Libby Vino
- Anonymous (3)
Contributor Level Donors
up to $249
Glicer Allende
Elijah Arvinger
Kate Atkins
Rachael Beesley
Nicole Berhaupt
Amanda Bernaerts
Mara Brescia
Tanisha Bryant
Daniel Byrne & Joanna Vasilakos
Charles Becker & Co.
Nicole Ciccarrello
Martin Espinosa
Kathy Ferman
Brittney Ferrante
Dipen & Deepthi Gandhi
Yan Gao & Hui Sunny Zhao
Kim Giammarino
Gabriela Gonzalez
Rachel Hartman
Oscar & Jennifer Heredia
Allison Hrbek
Eva Jeffries-Ziff
Stephanie Karian
Catherine Kelly
Katsuya & Kumiko Kitano
Lai Family
Marie Lynes
Jason Maurer
Paritosh & Aishah Merchant
Steven Mimms
Erin Moran
Marty Nathan
Iris Nunez
Amina O’Kane
Juey Ong & Pimol Chiapiyaskul
Sejal Patel
Jason Pereira & Anita Ahuja
Tracy Peterson
Jan Poulsen &
Ericka Peterson
Eli Quintero & Jorge Diaz
Arthur Raisfeld
Evelyn Rivera
Kristin Ruud-Diaz
S & B Plumbing
Nicholas & Gillian Sahadi
Dennis Santos & Stephanie Lang
Bernadette Sarlo
Stefan Schwarz & Himali Kapil
Danielle Seubert
Elizabeth Silva
Maureen Singleton
Starr Snead
Erik Soldwedel
Robert Swartz
Krista Turner
Rebecca Van Loon
Carrie Wachtler
Larry Weiss
Jesse Winter
Anonymous (3)

Tribute Gifts
made in honor of:
Kathy Ferman, Ronnie Loving
& Carrie Wachtler
Gretchen & Luke Radtke
Mike Seaton, Jessica Seaton
& Linda Swartz

Tribute Gifts
made in memory of:
Sean R. Kelly
Keith A. Miles
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Eric & Janet Aldous
Toni & Dave Anderson
Jonathan Aronoff & Michelle Solomon
Bank of America
Rachael Beesley & Jeff DeBruycker
Vito Cammarota & Michele Travis
Arden Canecchia
Tatianna & Matthew Cariani
Francesca Chacon
Ann Collins
Charles P. Connolly
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Michael Hanrahan & Paddy Aler
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Allison Hrbek
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CJ & Kerry Janiszewski
Jen & Preston Junger
Joseph Lacy
Kay LiCausi
Christopher & Michele Limoges
Jim & Ronnie Lohan
Anne & Boyd Loving
Matthew Lyness
John & Arlene Maracina
Carl & Jennifer Mazzanti
Gary & Catherine McDonough
Erin Moran
Rob & Kerry Morrison
Melissa Moynier
Donors (continued)
John & Jane Mylan
Nam Family
Kenneth & Matthew Nilsen
Ryan & Amber Nugent
Nutt Family
Paul & Maria O'Dell
Amina O'Kane
John Ogrodnick
Jane Ost
William Pollert
Prasad Family
Sharon Provost
Ron & Jen Radtke
Partha & Sura Rathore
Thomas Regan & Lucy Maher
Edward Ribaudo
Todd & Cynthia Rogers
Schwarz/Kapil Family
Jessica Seaton & Linda Swartz
Salvatore & Sonia Settineri
Ross Smead
Sommer Family
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Rachel Therres
Brendan & Annemarie Tyne
US Bank Foundation
Alexis & Kelly Vassilakis
Antonio Versaci
Libby Vino
Wheeler Family
Witmer Family
Nathan Yee & Amy Huang
Michael Zezas & Jennifer Poland
Anonymous (4)
In-Kind Donors

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718 Hoboken Nail & Beauty Spa
Glicer Allende
Alstede Farms, LLC
Altour
Ark Restaurants
Rachael Beesley
Blüthner School of Music
Amy Burk
Cadillac Cantina
Robert & Jamie Caulfield
Charley and Hudson
Nicole Ciccariello
City Winery
Clue Chase
Cucharamama
TJ & Monica Dalton
Danielle Guenther Photography
Del Frisco’s Grille
Delamar Greenwich Harbor
Norma DeRuggiero
Diamond Gymnastics
Amanda Dillon
Dozzino
EatMetal
Jennifer Eisenberg

Englewood Field Club
Harris Faulkner & Tony Berlin
Kathy Ferman
Brittney Ferrante
John & Susan Feyrer
Kelly & Gregory Friel
Kim Giammarino
Giannone Wine
Grand Vin
Gravity Vault
Michael Green
Guitar Bob’s Music
Halifax
Jesse & Cindy Halliburton
Harbor Hills Day Camp
Rachel Hartman
House of ’Que
Allison Hrbek
Hudson Baseball Center
Hudson Bike Share
Hudson Table
Hudson Tavern
Mikael & Jen Johnson
Stephanie Karian
Khayyan
Dory & John Kurowski

Joanne Laurie
Liberty National Golf Club
Liberty Science Center
Losurdo Bros. Italian Bakery & Deli
Ronnie Loving
Madison Bar & Grill
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Mathnasium
Jason Maurer
Mayo Performing Arts Center
Steven Mimms
Minus 5 Ice Experience
Museum of Arts and Design
New Jersey Symphony Orchestra
New York Red Bulls
Next Basket Wins
Colleen Nguyen
Nicole Renzler
Nicolle Walker, Personal Chef
Amber Nugent
O’Dell Family
Pack Up + Go
Padilla Sport Taekwondo
Marisol Page
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(continued)

Parking Dude
Sejal Patel
Tracy Peterson
Becca & Amol Prasad
Prime Cycle
RPM Raceway
Kristin Ruud-Diaz
Laurent S’Chevalier
Danielle Seubert
Shubert Organization
Jill Singleton
Sky Zone
Mary Anne Sullivan
Surya
Sweet

Texas Arizona
Rachel Therres
TM Ward Coffee Company
Krista Turner
US Tennis Association
Valmont Spa for Plaza Athenee Hotel
Kelly Vassilakas
Libby Vino
W. Kodak Jewelers
Carrie Wachtler
Washington General Store
Work it Out
Yogasorri
Eva Ziff
Anonymous
Paddle Raiser Donors
Erik Aarts & Liz Urtecho
David Anderson & Toni-Ann Citera
Jonathan Aronoff &
    Michelle Solomon
Adam & Kasia Bloom
Steven Broomhead & Kaja Bolton
Costin & Jennifer Bontas
Robert Brennan & Marianne Hee
Vito Cammarota & Michele Travis
Robert & Jamie Caulfield
Damian & Ashley Chapman
David & Jennifer Conover
Norma DeRuggiero
Jeffrey & Paulette Dworzanski
Matthew & Karina Everett
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Matthew & Emily Hagen
Lyell & Joi Haynes
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CJ & Kerry Janiszewski
Shane & Valerie Kovacs
Daniel & Alison Lalli
Michael LaTona & Kirsten Georges
Craig & Joanne Laurie
Kay LiCausi
Ronnie & Jim Lohan
Kyle & Rebecca Masters
Jogesh & Divya Menon
Danh & Colleen Nguyen
Marcin Popielarz &
    Natalie Pomerleau
Konrad & Donna Praczukowski
Amol & Becca Prasad
Oscar & Genine Pulido
Jessica & Robert Ranieri
Alexander Razumny &
    Ekaterina Timaeva
Edward Ribaudo
Eric Schmalzbauer &
    Emily Rudin
Jeffrey & Ruti Smithline
Scott & Cassy Sommer
William & Jenny Swayne
Alexis & Kelly Vassilakas
Brian & Lisa Wheeler
James Witmer & Alex Douklias
Nathan Yee & Amy Huang
Michael Zezas &
    Jennifer Poland

Every effort has been made to avoid errors, misspellings and omissions. However, if there is an error in your listing, please accept our apology and notify the Advancement Office so our records can be corrected.